

## **WP5b ITT Clarification Questions and Answers – Set 2 – Revision A**

**Q31. Why is the pricing for WP5 graded against the lowest bid per category, rather than fixed as in WP4?**

A. In WP4, Price was marked proportionately to the lowest bid in the initial tender. WP5b follows the same system.

**Q32. Currently hydrogen is only available for testing at a very high purity. How can manufacturers test against the proposed 98% purity where the makeup of the remaining 2% is likely to have an effect on the Wobbe Index and on other performance criteria?**

A. Appliances should run on the gas standard given in Annex 2 of the ITT. Please see Q28.

**Q33. In Annex 1 of the ITT it suggests that manufacturers have to advise the capability of the product being considered, i.e. hydrogen only, hydrogen ready, adaptable or dual fuel as part of the bid. Part of the project would surely be to determine what was achievable, so we request that manufacturers do not have to state the capability at the time of the bid.**

A. Manufacturers should state the capability which they are aiming to deliver.

**Q34. The majority of manufacturers of commercial gas products are owned by European or international companies and the R&D and production facilities are not in the UK. Can the test work on the project be outside the UK?**

A. See answer to Q4.

**Q35. We are looking for confirmation that commercial storage, instantaneous and circulating water heaters are included in Lot 1.**

A. Commercial storage, instantaneous and circulating water heaters are included within Lot 3A for products over 400kW. This tender is not looking to support commercial water heaters under 400kW due the development work underway in Hy4Heat Work Package 4. Please refer to Annex 1 – Recommended Scope of Appliances, page 56 in the ITT.

**Q36. Can a UK manufacturer obtain funding for appliances/products that might be sold abroad, to work alongside existing hydrogen plant on a site which is already operating on hydrogen?**

A. Yes, although this cannot be the sole purpose of the bid. Organisations need to demonstrate that their products have a viable route to market in the UK.

**Q37. Regarding Lot 3A for wet space heating >400kW, we are not aware of a testing facility in the UK which would be able to support the test work. Is there a possibility that Hy4Heat could fund a test facility which has a capacity suitable to support this test work?**

A. This is not being considered at this time and funding for this would not be available ahead of the tendering process for WP5b.

**Q38. Please could you clarify whether a start-up company is able to submit a bid for the tender.**

A. Yes, however organisations need to demonstrate that their products have a viable route to market in the UK.